





COABE Conference April 2, 2025

#### Presenters



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### Welcome and Agenda

- Center of Excellence Overview
- Background on Registered Apprenticeship
- Quality Pre-Apprenticeship
- Turning IET Programs into Pre-Apprenticeship Pathways
- Connecting with Workforce Partners
- Questions and Discussions





#### Center of Excellence Overview

- U.S. DOL initiative to increase systems alignment across apprenticeship, education, and workforce
- Led by Safal Partners; 5 national partners
- We provide <u>no-cost</u> services including:
  - Monthly webinars
  - Quarterly virtual office hours
  - Individual compliance assistance and services
  - Online resources (desk aids, guides, frameworks, etc.)













# Assessing Your RA Knowledge

#### **Basic**

I know what it means, but I don't know how to utilize it and don't have significant experience with it.

#### **Intermediate**

I understand RA, I've had experience with RA in some capacity, and I feel comfortable educating internal and external stakeholders about it.

#### **Expert**

I have extensive knowledge and relevant experience developing and implementing programs and standards, recruiting apprentices, and convening stakeholders.



### Poll – Knowledge of RA

What is your current knowledge level?

#### Complete our poll on Menti!

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# Getting Started: RA Basics and Benefits





## What is Registered Apprenticeship (RA)?

A proven model of job preparation that combines paid on-the-job learning (OJL) with mentorship and coursework/"related instruction" (RI) to progressively increase workers' skill levels and wages.

The most time-tested, industry-validated model for employers to recruit, train, upskill, and retain workers for critical occupations.





# Spans all Sectors







Cybersecurity



Information Technology



Education



Transportation



Construction



Financial Services



Advanced Manufacturing



Hospitality



Engineering



Energy



Telecommunications



# Five Core Components of RA



**Industry Led** 



Structured On-the-Job Learning & Mentorship



Related Instruction (RI)



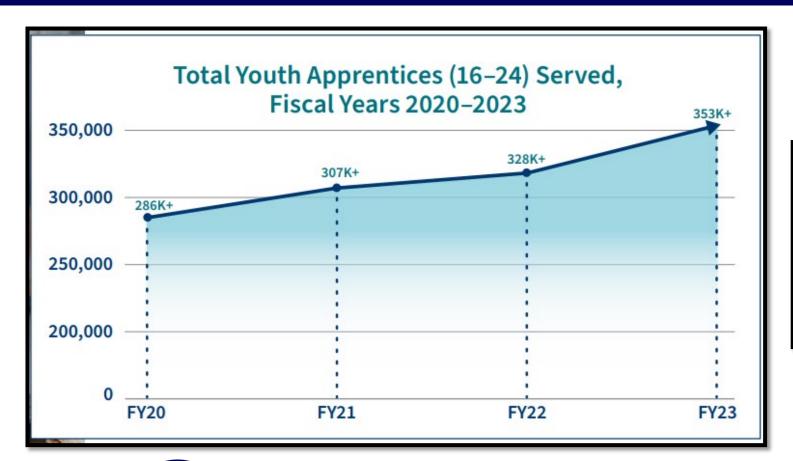
Paid Job & Rewards for Skill Gains



National
Occupational
Credential



#### Growth of 16-24 Year Old Students in RA



In 2023, there were

353,177

Youth Apprentices Served



**Source:** <a href="https://www.apprenticeship.gov/">https://www.apprenticeship.gov/</a>

#### RA Offers Clear Benefits for Students



Academically-linked career pathway



"Earn and learn" – training is paid while gaining work experience



Often leads to offer of full-time non-apprentice employment following program completion (94% of completers are retained)



Provides family-support wages, economic mobility: \$80,000 average starting salary (U.S. DOL), \$300,000 higher lifetime earnings than non-apprentice peers (U.S. DOL)



Increases academic and industry-valued credential attainment



Lowers – or eliminates – potential student debt for post-secondary education



# **Quality Pre-Apprenticeship Programs**

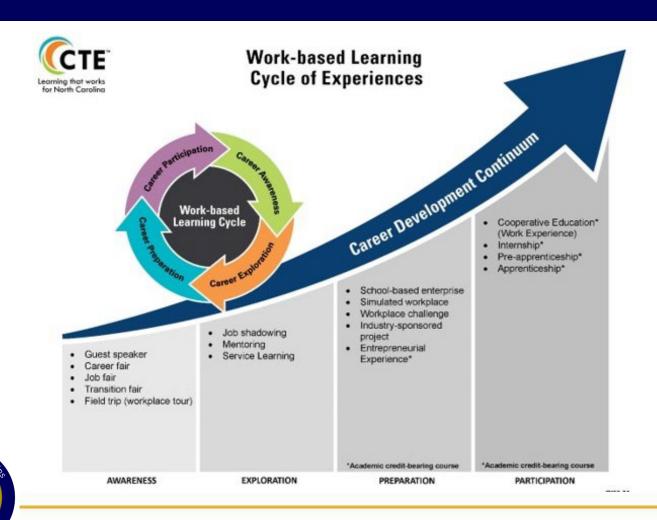


## What is Pre-Apprenticeship?

- A program or set of strategies designed to prepare individuals for entry into an RA program.
- May vary in length and scope, and may include basic skills training, academic skills remediation, and industry awareness.
- Completers may be afforded preferential consideration for direct entry into an apprenticeship program and/or apply coursework and experience toward RA program requirements through CPE/CPL.



# Well-Aligned with CTE



## Components of Quality Pre-Apprenticeship

- Foundational Skill-Building: Communication, teamwork, and problem-solving alongside basic technical training.
- Career Exploration and Foundational Training: Exposes students to various career paths while developing technical skills.
- MOUs with RA Sponsors: Formalized agreements that provide completers with preferential direct entry, ability to apply coursework to RI requirements (through CPL) and hands-on OJL to competency requirements (through CPE).
- Partnership Network: Including workforce system, community and faith-based groups, advocacy organizations, labor groups, and educational institutions for supportive services, pathway development.
- Paid Work Experience: Fosters engagement, builds commitment, and helps students adapt to workplace expectations.



# Turning IET Programs into Pre-Apprenticeship Pathways



## Identify and Engage Partners

- Identify organizations sponsoring or supporting Registered Apprenticeship (RA) through:
  - Apprenticeship.gov
  - Office of Apprenticeship (OA) or State Apprenticeship Agency (SAA) Office
  - Locate local training and education providers
  - Contact your local workforce development board
- Identify local community supportive services provider(s)





### Define Pre-Apprenticeship Goals

#### Define Pre-Apprenticeship Goals for Each Stakeholder:

**Participant:** Describe expected successful workforce outcomes for the individual

**Program:** Describe overall outcomes for all participants

**Partner:** Describe engagement and outcomes important to RAP sponsor





### Align IET Curriculum with Apprenticeship Standards

- **Skills Mapping:** Ensure the IET program curriculum covers the foundational technical and employability skills required for entry into related Registered Apprenticeship programs.
- Industry-Relevant Instruction: Collaborate with employers and industry experts to design instruction that meets sector-specific needs, ensuring seamless transition to apprenticeships.
- Credential Integration: Embed industryrecognized credentials that are portable and aligned with apprenticeship requirements.





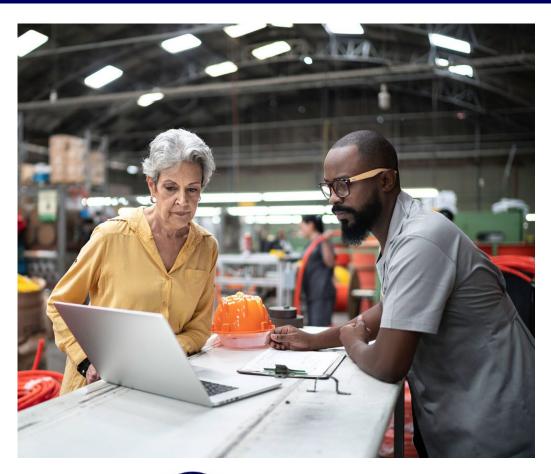
## **Embed On-the-Job Learning Opportunities**

- Determine ways to incorporate parts/ foundations of RAP OJT into adult education pre-apprenticeship program.
- Introduce projects that mirror industry challenges to reinforce practical application of skills.
- Provide job shadowing, short-term hands-on training on-site through IET/pre-apprenticeship instruction.
- Track OJT-related work experience/ competencies toward RAP requirements





## Implement RAP Pre/Enrollment Process



- Develop direct entry agreement with RAP sponsor for pre-apprenticeship program completers
- Participants complete preapplication assessments
- Present candidates to the RAP sponsor
- Assist and coach participants with RAP application process
- Support sponsor with articulated CPE/CPL verification toward RAP requirements
- Connect pre-apprentices with needed supportive services for ongoing support to improve retention and completion rates



#### Reflect & Share

- 1. What are you doing now or hoping to do with IETs and pre-apprenticeship?
- 2. What is one challenge you are facing in implementing these programs?
- 3. What is one success you have had?
- 4. What are your next steps?



# Workforce Boards: The Key Ingredient



#### Poll – Workforce Board Engagement

How often do you engage with your workforce board on IET, preapprenticeship, or registered apprenticeship programs?

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# How Workforce Boards Can Help Education Providers

- Provide WIOA Individual Training Account (ITA) funding to support apprentices' RI costs
- Make connections with employers, sponsors
- Host convenings between education and industry
- Provide pipeline of participants to enroll in programs
- Add programs to the Eligible Training Provider List (ETPL)
- Support the development of RI curriculum using labor market information and industry standards





# How Workforce Boards Can Help Employers/Sponsors

- Provide a pipeline of apprentices:
  - Publicize RA program opening
  - Screen candidates
  - Provide pre-apprenticeship training
- Provide supportive services to apprentices
- Provide WIOA OJT contract funding to support percentage of apprentice wages
- Build partnerships w/training providers on ETPL for RI; utilize ITAs to pay for all/portion of apprentices' RI costs
- Support registering and implementing RA programs
- Host convenings (job fairs, recruiting events, etc.) to connect potential apprentices and employers





# How Workforce Boards Can Help Community-Based Organizations

- Provide education on RA
- Connect potential apprentices with employers
- Provide supportive services to apprentices
- Connect potential apprentices to other resources available within the community
- Leverage funding programs





#### Get to Know Your Workforce Board

#### **Each Workforce Board has:**

- Sector strategies: priority occupations and key industries
- Policies on OJT contracts, which WIOA and non-WIOA funding "buckets" and services they will apply to RA
- Funding levels, fiscal year cycle and how quickly they anticipate spending funds
- Supportive services offered and how that maps to your program's needs
- Candidate pool IS and OS Youth Programs
- ETPL program registration process





# Funding & Resources: WIOA Title I

- Administered by Local Workforce Development Boards (LWDBs) and their American Job Centers (AJCs)
- Eligible beneficiaries:
  - Adult learners (Adult or Dislocated Worker programs)
  - In-school (Youth program) or Opportunity Youth eligible participants

#### WIOA Title I Funds Can Often Pay For

#### **Pre-Apprenticeship Paid Work Experience**

Allowability varies by LWDB policy

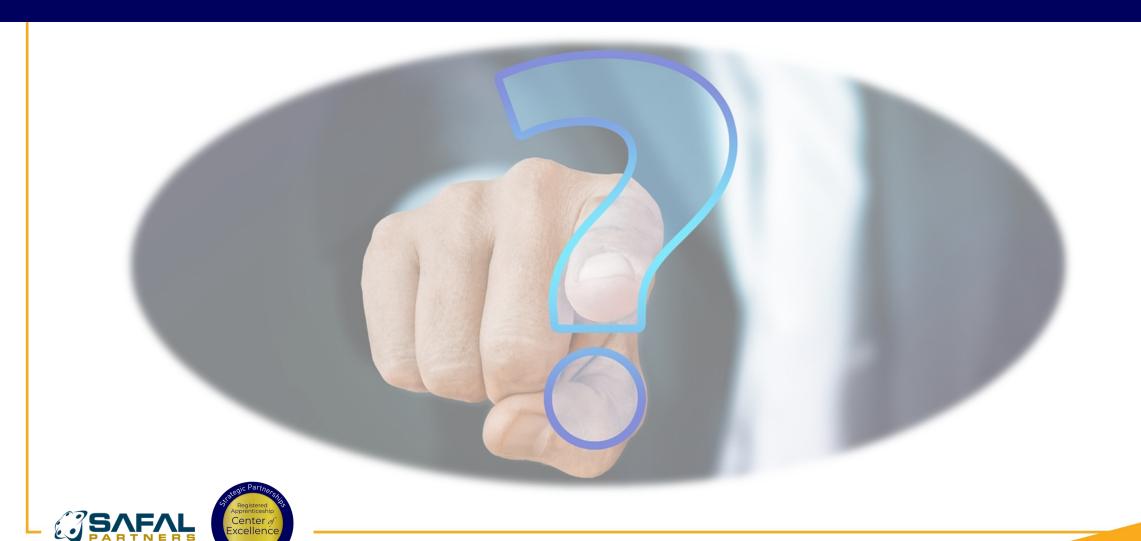
- Amount and length of wage reimbursement to be determined by LWDB policy
- Paid to provider of work experience
- Likely uses OJT-type contracts

#### Training Costs (through Individual Training Accounts)

- Paid to ETPL approved training providers
- Can be used toward pre-apprentice training expenses
- Tuition/fees
- Books
- Uniforms, training equipment, etc.
- Supportive services



# **Questions and Discussion**



#### Become a Center Partner

- Receive no-cost expert services, including materials and support
- Network with potential partners nationwide
- **Be** nationally recognized for your work





# THANK YOU FOR JOINING US

Email us your questions at RA\_COE@SafalPartners.com

