

Office Hours: Equipping Chambers of Commerce to Engage in Registered Apprenticeship



March 26th, 2025

Presenters



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Center of Excellence Overview



- U.S. DOL initiative to increase systems alignment across apprenticeship, education, and workforce
- Led by Safal Partners; 5 national partners
 - We provide no-cost services including:
 - Monthly webinars
 - Quarterly virtual office hours
 - Individual compliance assistance and services
 - Online resources (desk aids, guides, frameworks, etc.)



[Visit our website, request assistance](#)



Welcome and Agenda

- Center of Excellence Overview
- An Overview of Registered Apprenticeship
- Why Registered Apprenticeship and Chambers of Commerce Work Well Together
- Current Involvement of Chambers in Registered Apprenticeship
- Examples of Chamber Involvement
- How Chambers can Engage in RA and Leverage Benefits to Enhance Workforce Strategy
- Questions



Getting to Know You

Are you a....

- Chamber of Commerce Executive
- Chamber of Commerce Member
- Business
- Workforce Board Director or Staff
- AJC / Career Center Partner
- Service Provider
- Educational Partner
- Board Member
- Other?



An Overview of Registered Apprenticeship



Registered Apprenticeship

Registered Apprenticeship is:

- a proven model of job preparation that combines paid on-the-job training (OJT) with related instruction to progressively increase workers' skill levels and wages;
- a proven business-driven model that provides an effective way for businesses to recruit, train, and retain highly skilled workers.



Spans All Sectors



Healthcare



Cybersecurity



Information
Technology



Education



Transportation



Construction



Financial
Services



Advanced
Manufacturing



Hospitality



Engineering



Energy



Tele-
communications

Five Core Components of Apprenticeship



**Employer
Involvement**



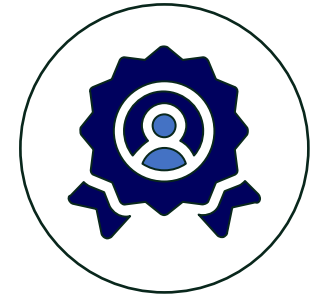
**Structured
On-the-Job
Learning
(OJL)**



**Related
Instruction
(RI)**



**Rewards for
Skill Gains**



**National
Occupational
Credential**

Key Organizational Apprenticeship Roles



Sponsor

An organization that agrees to operate an apprenticeship program and in whose name the program is registered.



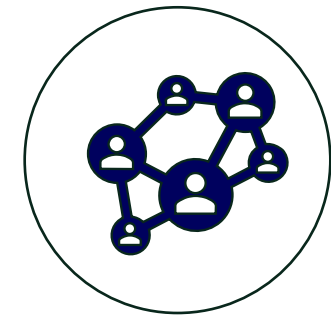
Employer

Hires and provides paid OJL for apprentices under supervision of a designated mentor who is a skilled professional in that occupation.



RI Provider

Entity that provides instruction to apprentices in the designated occupation's core knowledge, skills, and abilities.



Partner

Organizations committed to assisting RA programs. They can play one or more roles.

Benefits of Registered Apprenticeship

- ✓ **Reduced Turnover:** Registered Apprenticeship is estimated to have a 93% retention rate (USDOL)
- ✓ **Positive ROI:** Employers report earning on average \$1.44 for every \$1 invested in apprenticeship (USDOL)
- ✓ **Standardized Skillset:** Every apprentice that completes an employer's apprenticeship program becomes fully proficient in the same set of skills, creating a more agile workforce
- ✓ **Accessing Financial Benefits:** employers with apprenticeship programs can qualify for federal and state tax credits, workforce funding, and a network of partners to support program implementation
- ✓ **Earn and Learn Training Model:** Apprentices are paid for the duration of their apprenticeship term, allowing them to earn a wage while learning their new occupation.

Noteworthy Chambers



German-American Chamber of Commerce

- Implements German-style Registered Apprenticeship programs across the Midwest and Southern US.
- GACC works with 56 employers in fields like advanced manufacturing, pharmaceutical manufacturing, industrial electronics, and business operations (e.g., purchasing, marketing, HR, accounting).
- They train company instructors, assist with recruitment and outreach, connect with college providers, and liaise with stakeholders.
- Apprentices earn both a USDOL certification and a German journey worker credential.
- GACC expands Registered Apprenticeship initiatives based on workforce needs identified by member companies, partnering with workforce development organizations, and aiming to scale programs to a self-sustaining level.



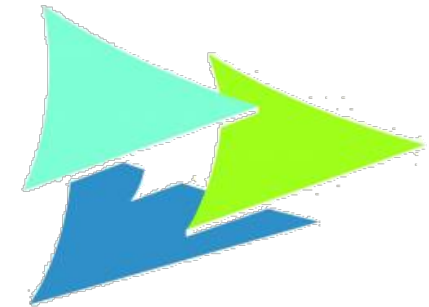
Kentucky Chamber Foundation



- Partners with over 80 local chambers and 25,000 professionals, they advocate for Registered Apprenticeship programs to address labor shortages and workforce development.
- Provides tools and information to help member businesses establish Registered Apprenticeship programs by equipping smaller chambers through the process.
- Foster partnerships between educational institutions and the Registered Apprenticeship ecosystem, enabling students to earn both educational credentials and Registered Apprenticeship certificates.

Charleston Metro Chamber of Commerce

- Promotes Registered Apprenticeship growth through their talent development program.
- They helped to expand Registered Apprenticeship to nontraditional industries, recruit employers, arrange interviews, hosted signing days, and contributed private investment for related instruction at the local technical college through Accelerate Greater Charleston to over 200 employers across South Carolina.
- The Chamber recruits employers, shares information through outreach events, and aligns regional workforce boards and employers to access WIOA funding to offset training costs.

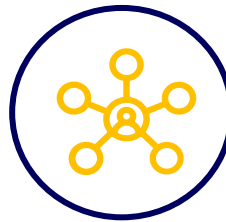


Charleston Metro
Chamber of Commerce

Greater Cleveland Partnership



ABA Category 4
Grant for \$5.8 Million



Established a RAP Hub
in Greater Cleveland



Used for Staff and for
System Support/Growth

GCP serves as the program sponsor and acts as an intermediary to provide mentor training and support, identify and connect to wraparound services, assist with data collection and reporting, and advocate for RA program supported policies at the local, state, and federal level.

14 *occupations registered*

How Can You Get Involved

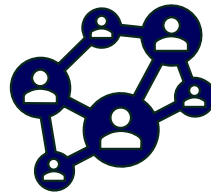


What Role Do or Could You Play in RA?



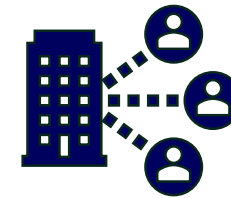
Convener

Engage the community to share information about RA and maintain working knowledge of available resources.



Partner

Actively promote RA, host events for RA stakeholders to present information, support through special initiatives.



Sponsor

Register a group program and manage the related administrative duties for employers.

Key Actions to Progress Forward

- Understand current state apprenticeship efforts.
- Engage with apprenticeship ecosystem.
- Find out where and how related apprenticeship funding is accessed.
- Get to know the industries and employers who are already involved and are using RA.



Questions and Discussion



No-Cost Resources



Guide to Identifying Partners



Become a Center Partner

- ✓ **Receive** no-cost expert services, including materials and support
- ✓ **Network** with potential partners nationwide
- ✓ **Be** nationally recognized for your work

**Scan for Partner
Form**



THANK YOU FOR JOINING US

Email us your questions at RA_COE@SafalPartners.com

For more information, visit: dolcoe.safalapps.com

